



IBM Software Group

Why Both Workplace and Domino?

Or is this the right question?

Lotus software

@business on demand.

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IBM Croatia
SEA,
Portals/Dynamic WorkPlace TechSales

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Scope of IBM Workplace Family of Products

IBM Workplace is the family name for all user focused products

§ Defining the Broad Continuum of Client Interactions

- 4 Evolution of the computing paradigm
- 4 Server managed client model
- 4 Support for standards
- 4 Interoperable with existing elements of the infrastructure

Lotus Workplace



Websphere Everyplace



Lotus Notes/Domino



Websphere Portal



What is a WebSphere Portal?

User Interface & Integration

Primarily a framework for integrating "other" applications, content and processes. Includes several additional features which add value to this integrated environment, like search, Single Sign-on, etc.

What is a Lotus Workplace?

Collaborative Applications

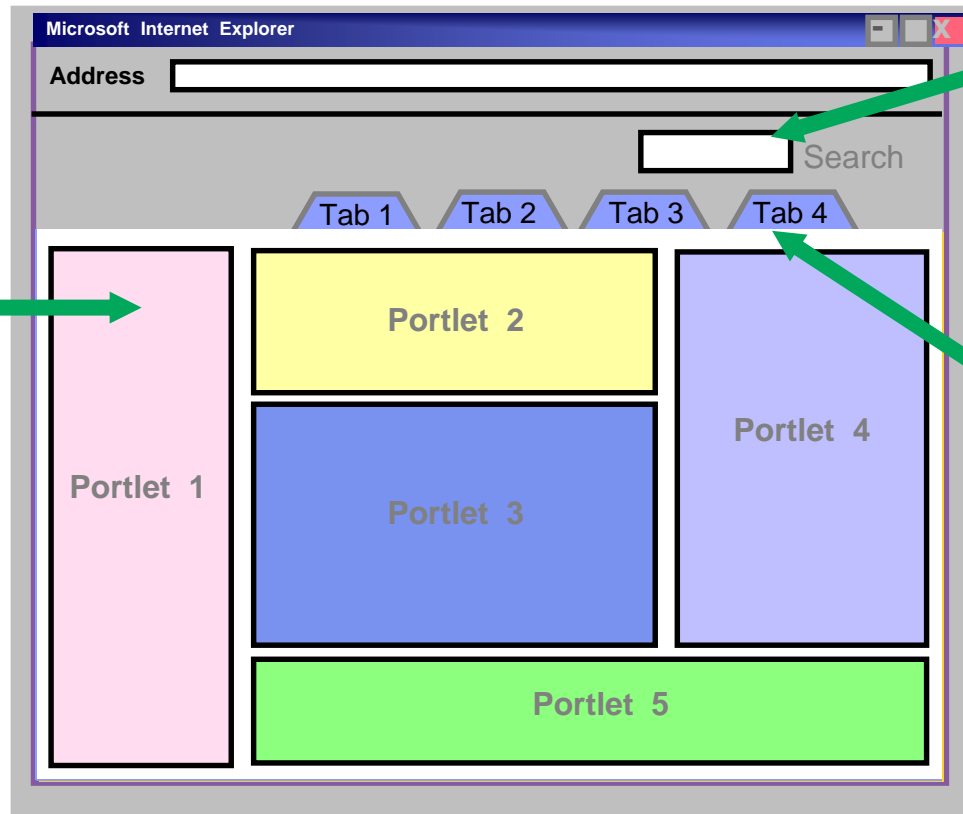
Primarily a family of integrated collaborative applications which help people do their jobs. Applications include things like e-mail, instant messaging, web conferencing, e-learning, document management etc.



Portal Applications all use **Portal User Interface**

Efficient Use of screen through visual areas for separate functional capability.

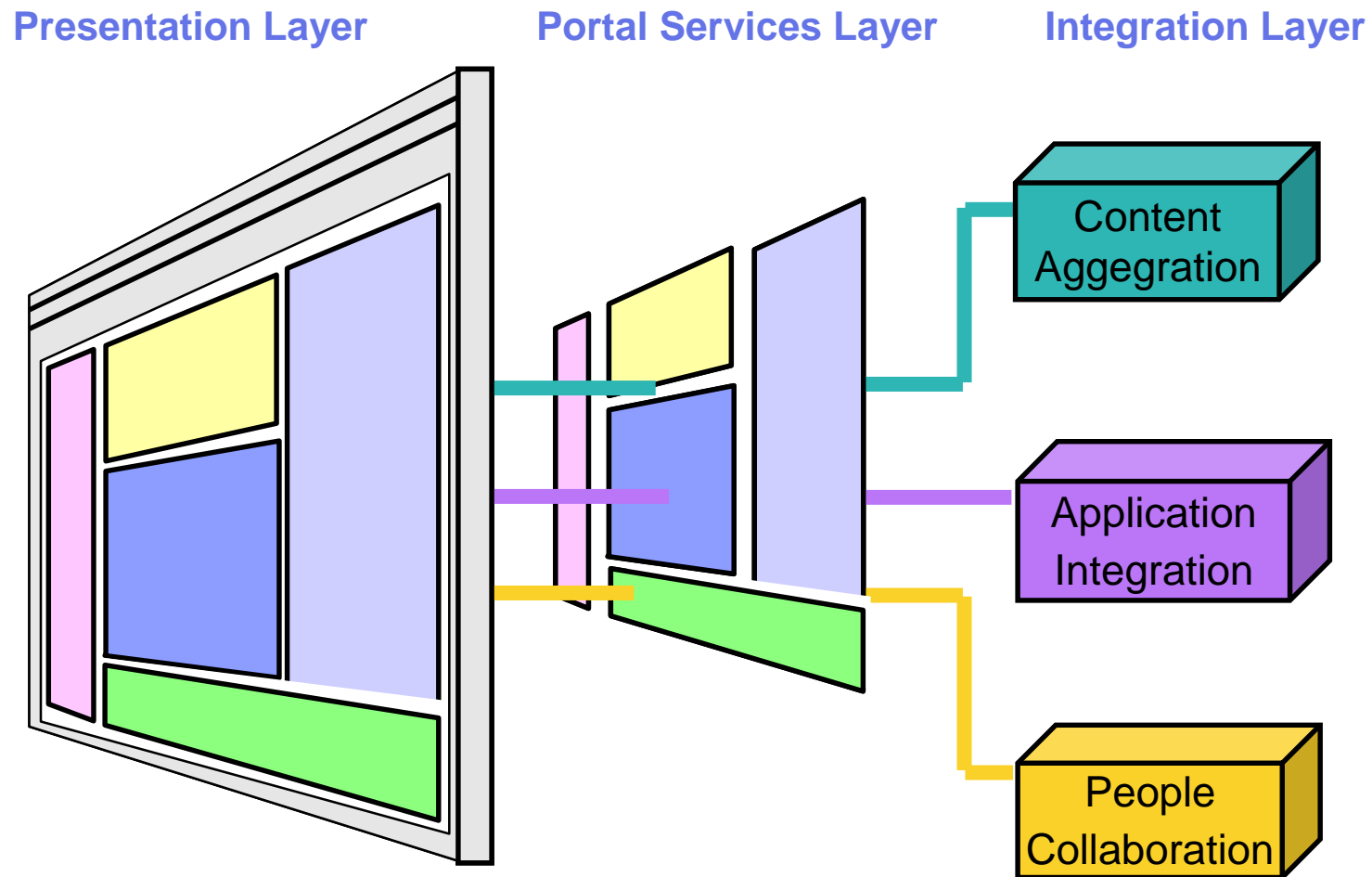
Areas are called **Portlets**, **Gadgets**, or **iViews**, depending on the Portal vendor.



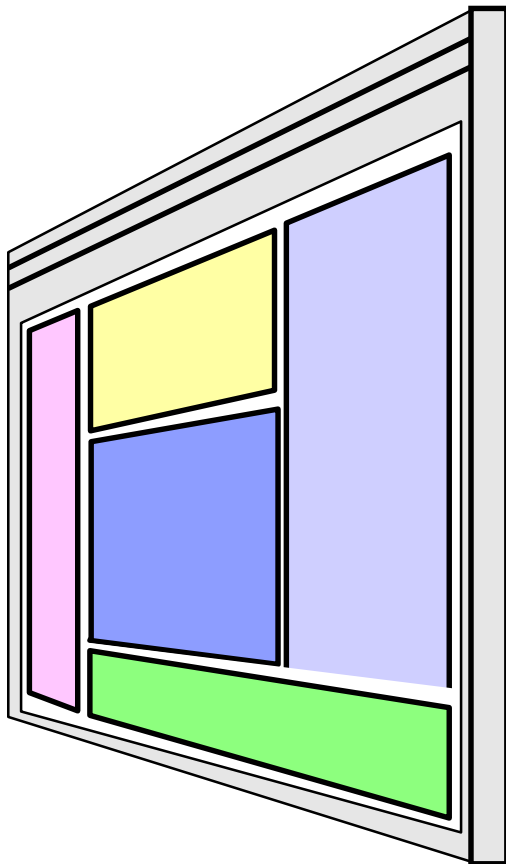
Many different functions appear on the screen at the same time, like search.

Simple, intuitive navigation, normally through tabular or tree structure

Portals are MUCH more than a User Interface



Portal Presentation Layer



User Interface

- Colors, Shadowing
- Layout, Navigation
- Branding



Natural Language

- Translation
- Internationalization
- DBCS

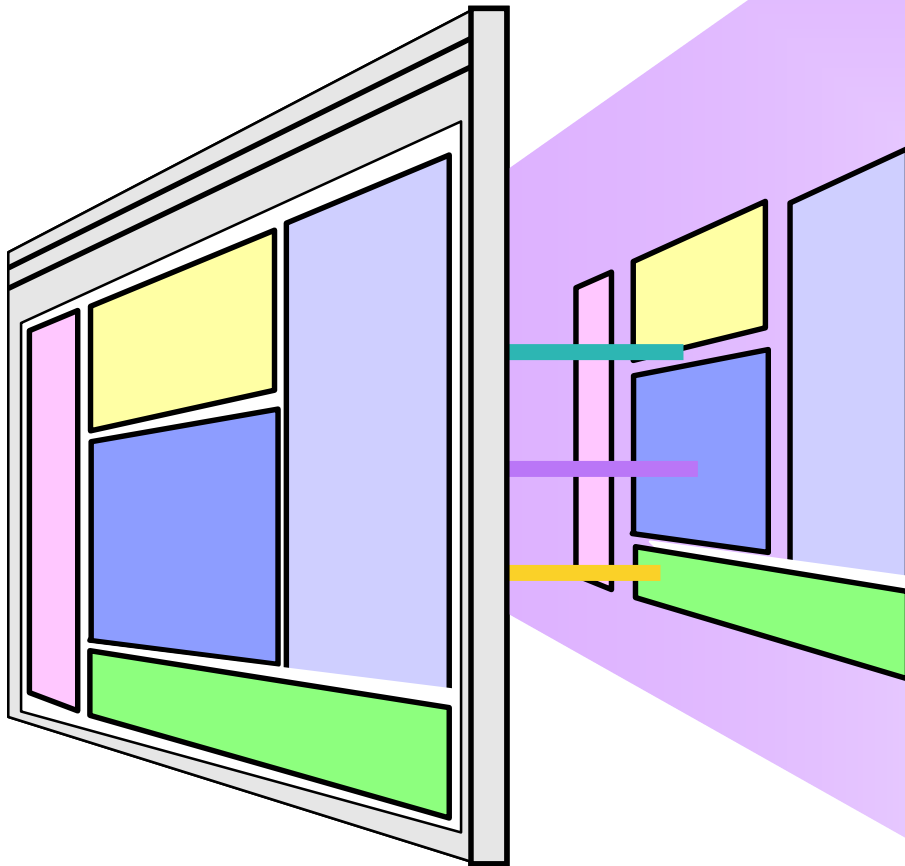


Pervasive Support

- Automatic mark-up
- Tools for enhancement
- Access from device of choice



Portal Services Layer



Single Sign-On

- One password to all back-end apps
- Built-in - Nothing extra to purchase
- Or 3rd party - Tivoli, Site Minder, etc.

People Collaboration

- Presence awareness add to any Portlet
- People look-up (like blue pages for free)

On Demand Editor

- View, edit, create, and save
- MS Word, Excel, Power Point, etc.
- Nothing required on the desktop.

Doc Mgmt and WCM

- Search, display, Check-in / Check-out
- Create new, review, display to Portal
- Built-in or 3rd party

Search

- Portal, file system, internet
- Taxonomy and Categorize
- Built-in or 3rd party

Portlet Comm / Process Mgmt

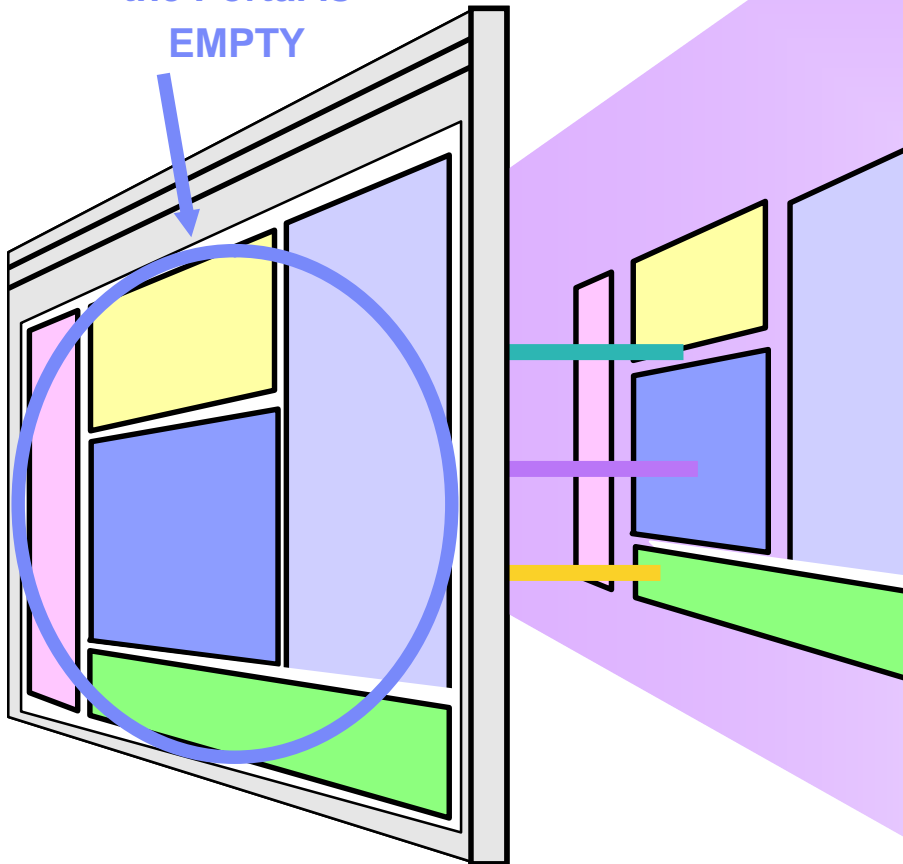
- Connect info from one portlet to another
- Define process between many Portlets
- No re-keying between apps

Personalization

- Filter based on profile / authorization
- Filter based on artificial intelligence

Portal Services Layer

But, without
Integration
the Portal is
EMPTY



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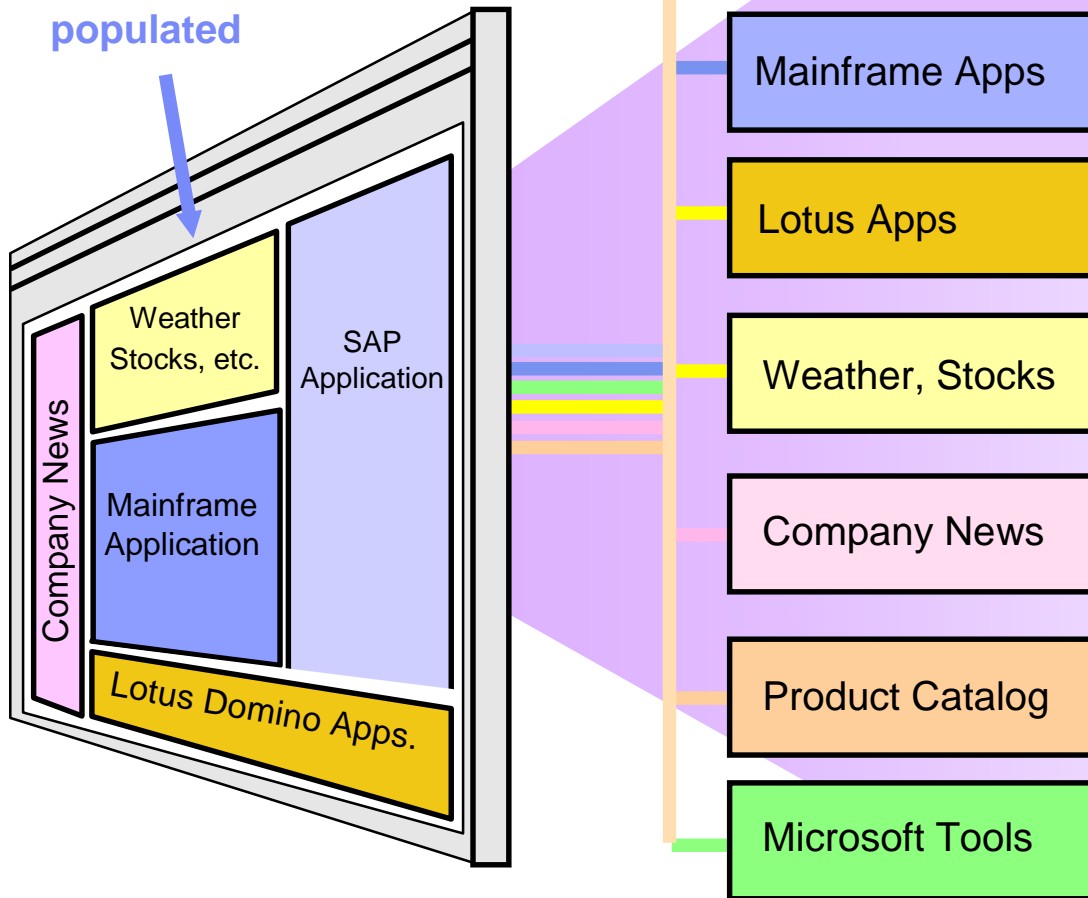
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Portal Services Layer

Now, notice
that the
Portal is
populated



The value of the portal recognized
as Apps and Content are
integrated

Virtually any type of application
can be integrated.

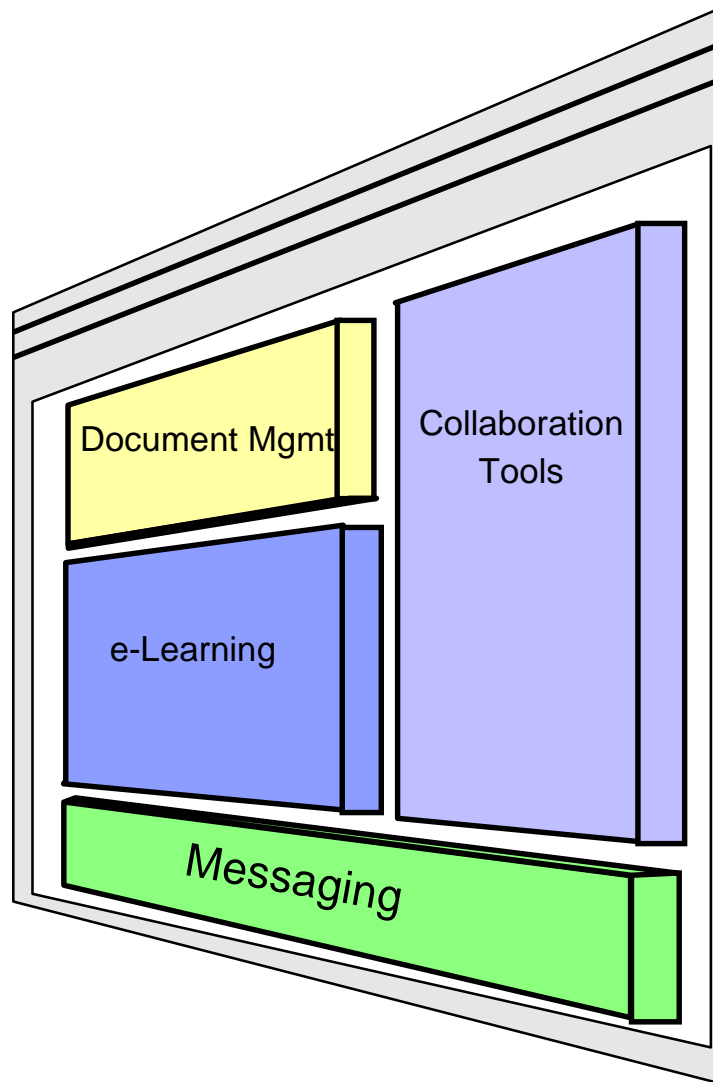
Thousands of pre-integrated
Portlets available

Best-of-breed tooling available for
integration

All the Portal services available to
the integrated applications and
content

Nobody can beat the J2EE
plumbing underneath - rock solid,
high performance, scalable, fail-
over, etc.

Lotus Workplace is a Family of Collaborative Applications



•Document Management

- Web Content Management
- Enterprise Document Management

•E-Learning

- Training Development
- Online training delivery
- Training management

•Team Collaboration

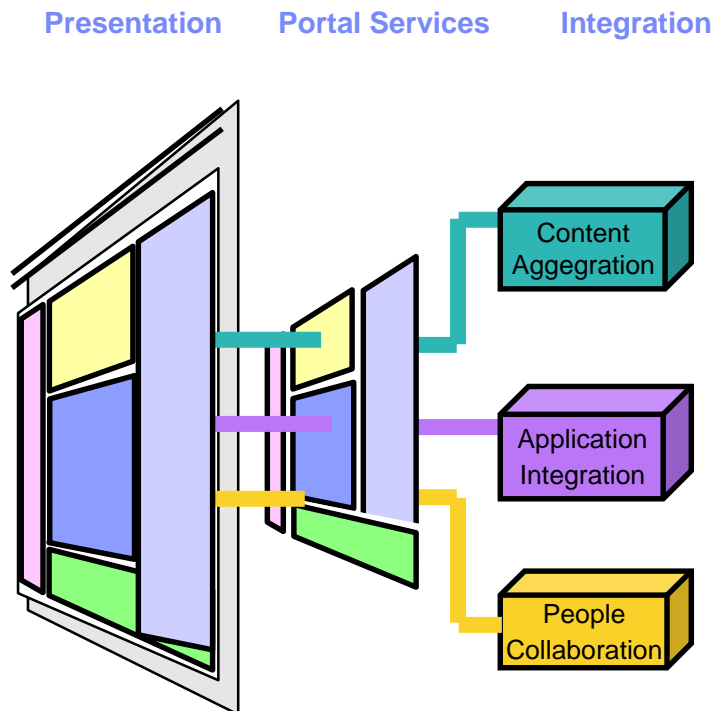
- Instant Messaging
- e-Meeting
- Team Room

•Messaging

- e-Mail
- Calendar
- Address Book

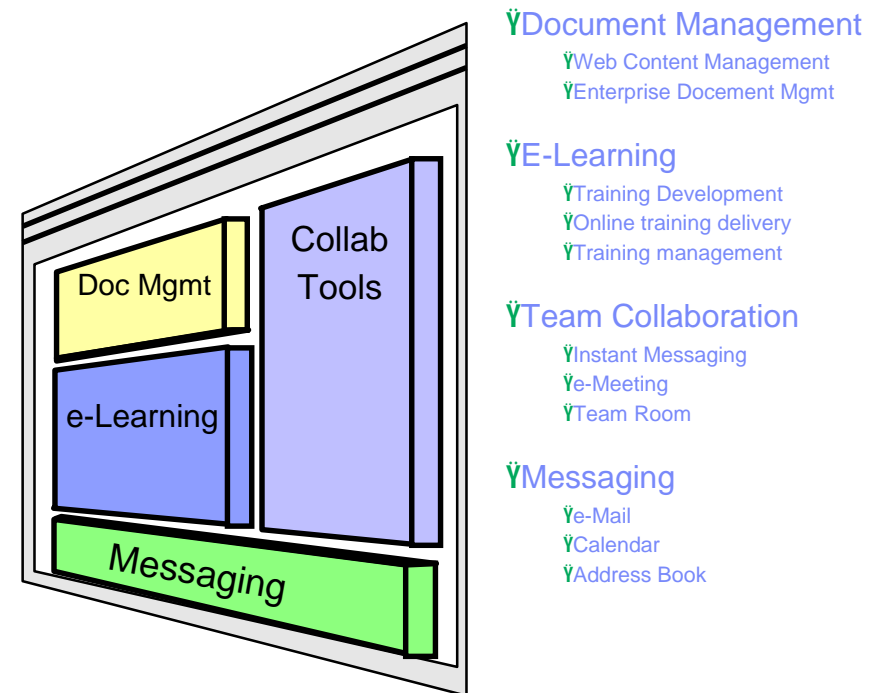
WebSphere Portal

User Interface & Integration

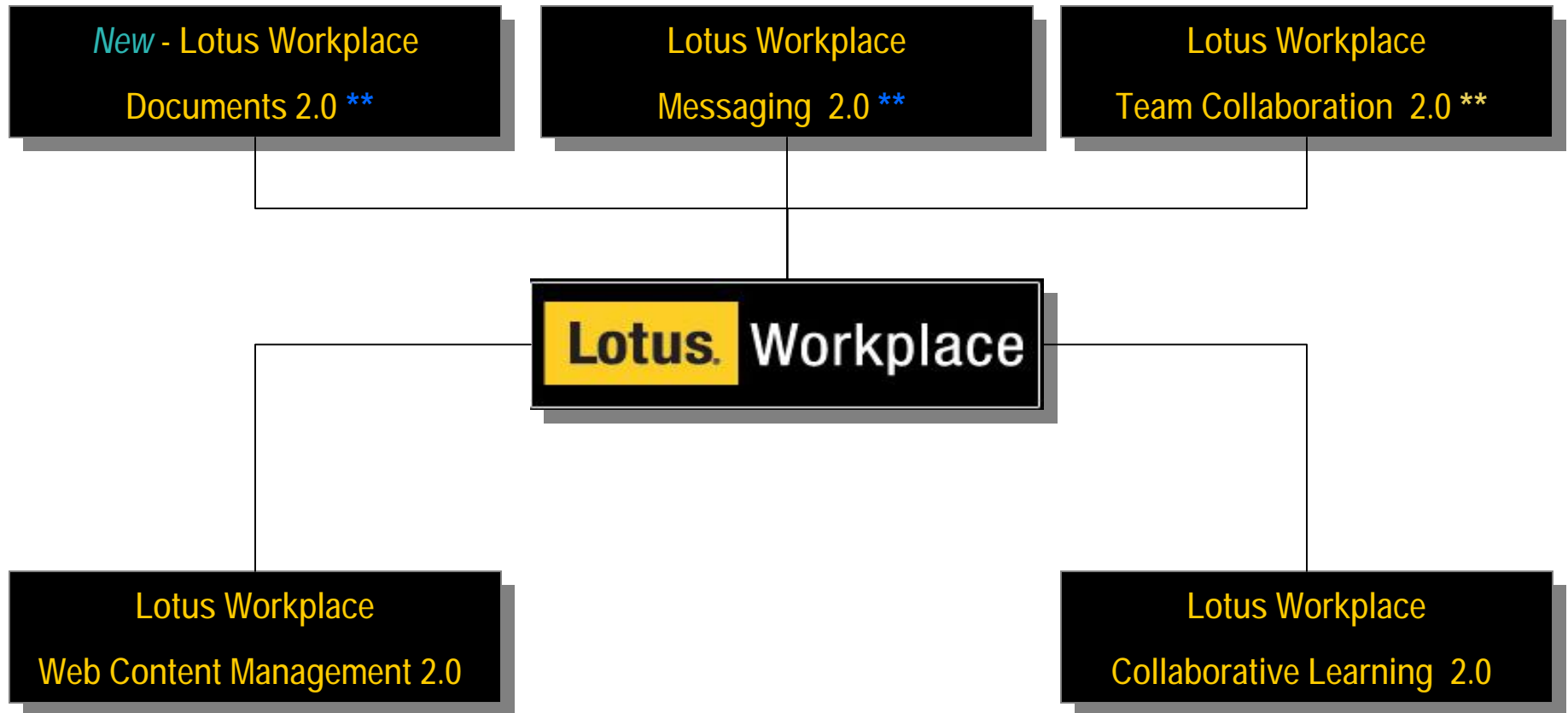


Lotus Workplace

Collaborative Applications



Announcing May 2004...



**** powered by *IBM Workplace Client Technology***

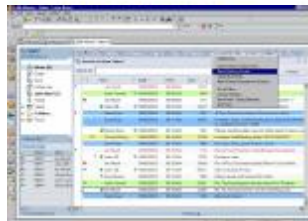
**** includes the new *Workplace Builder***

Lotus Workplace collaboration platform & assembly tools

Presentation Layer (Portal Based)

Mail & PIM		Real-Time Collaboration		Document Management	Dynamic Learning		Work Flow	And others ... Including Extensions via 3rd parties
Calendar Picker	Unified Messaging	Contact List	Shared Screen	Document Library View	Content Authoring	Content Delivery	Workflow View	
Calendar	Mail Box	Awareness	App Share	Document Library	Learning Management		Workflow	
Organizational Modeling Extensions			User Interface Extensions		Storage & Content Extensions		Workflow & Notification Extensions	
Built on Open Standards (J2EE, LDAP, SQL and Web Services) and Domino Server								

Consistent User Experience



Notes Client



Web Browser



Rich Client



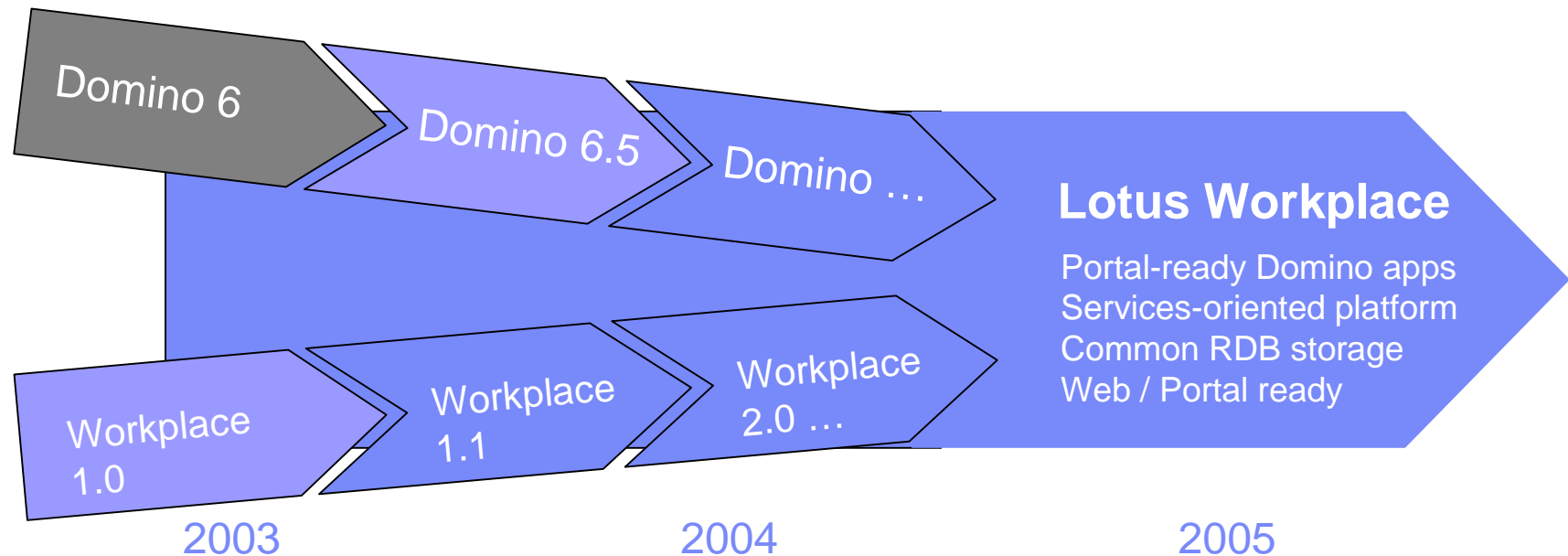
Mobile Client



MS Outlook Client

Lotus Workplace extends Notes/Domino investments

- § Domino is a key **content and application provider** for Workplace
- § Domino products **co-exist** and **interoperate** with Workplace
- § Domino **skills sets** and **license investments** carry forward to Workplace
- § Upcoming Domino product investments **evolve** customers to Workplace



Workplace Concept

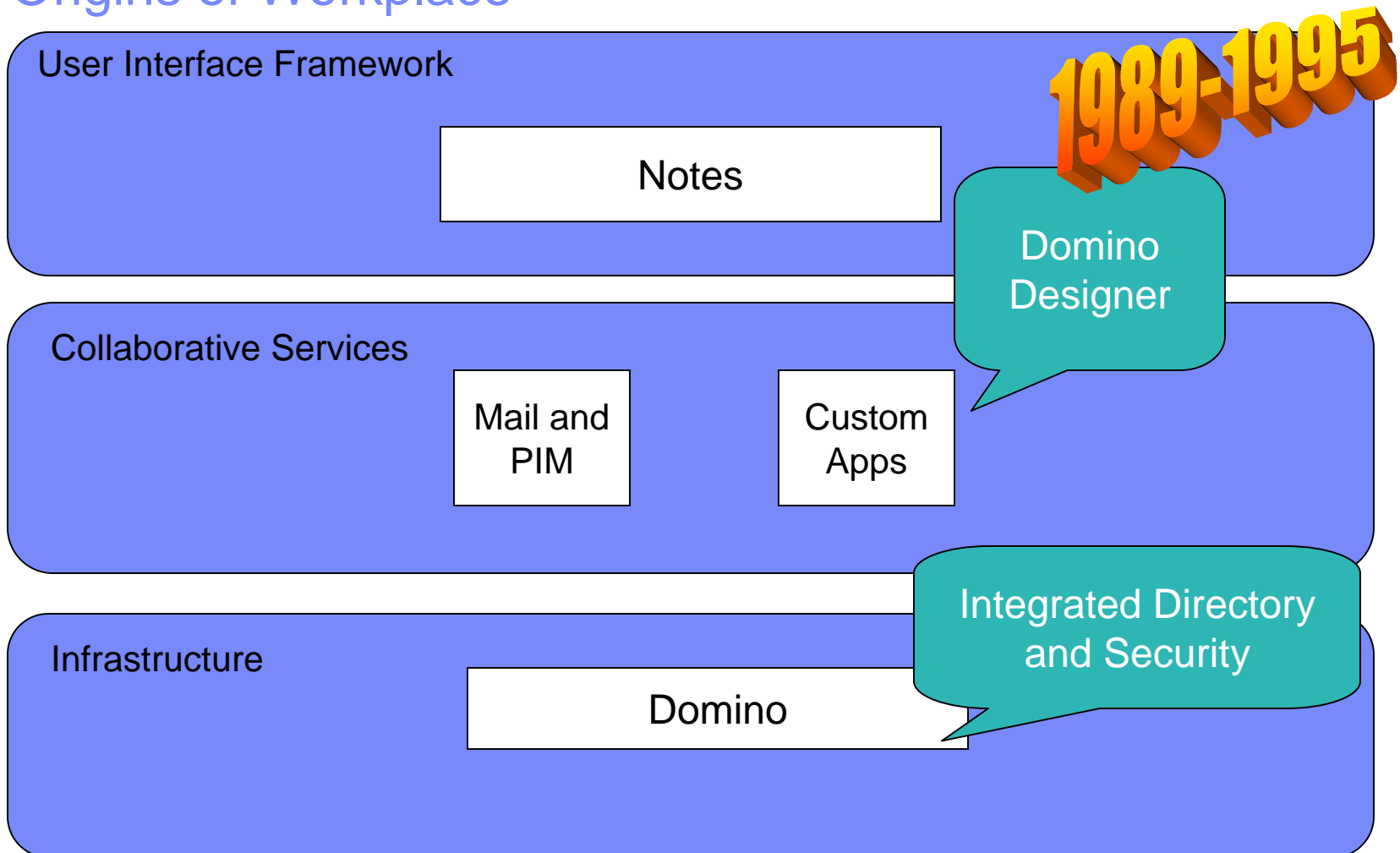
User Interface Framework

Collaborative Services

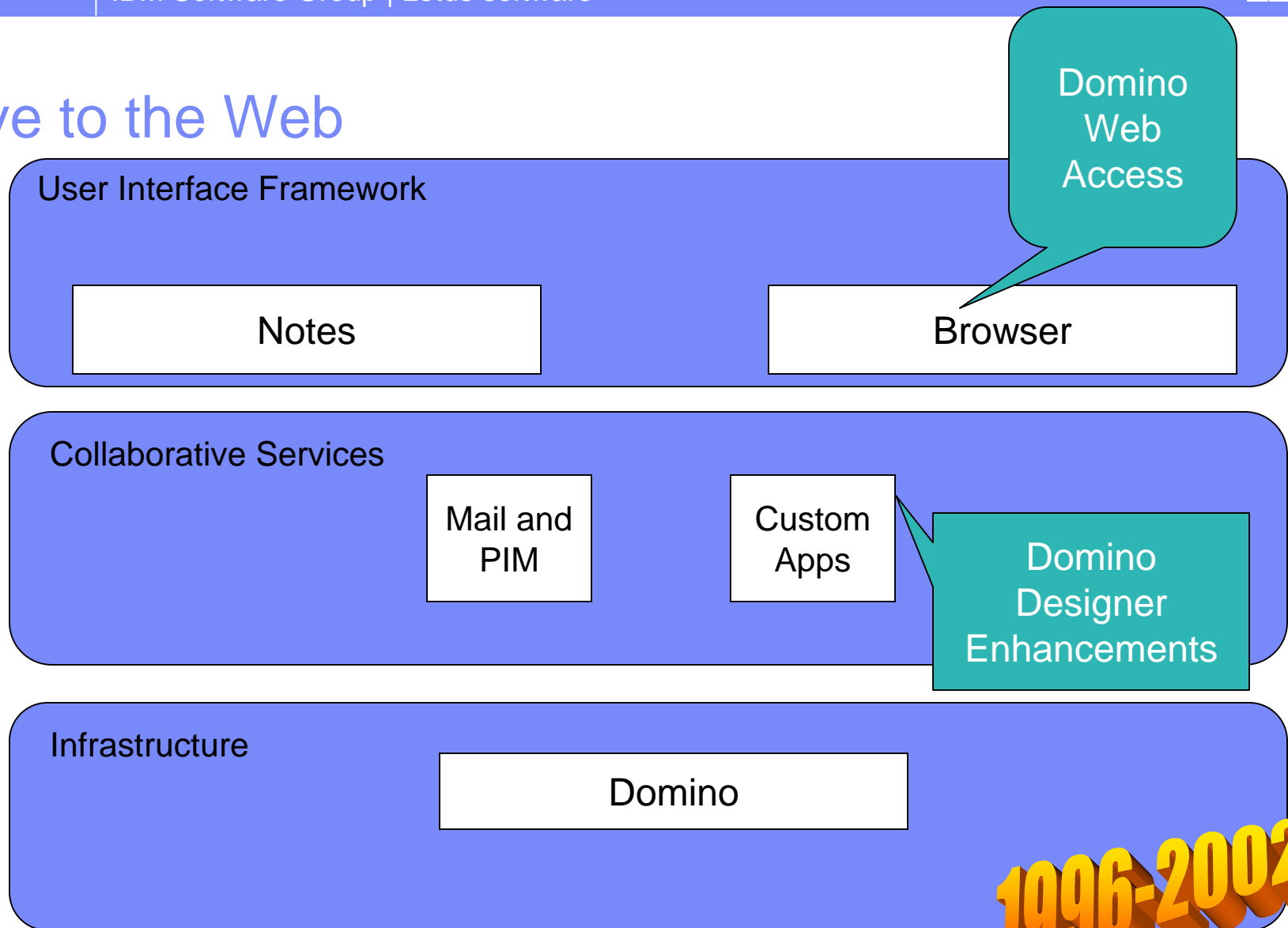
Infrastructure



Early Notes Domino The Origins of Workplace



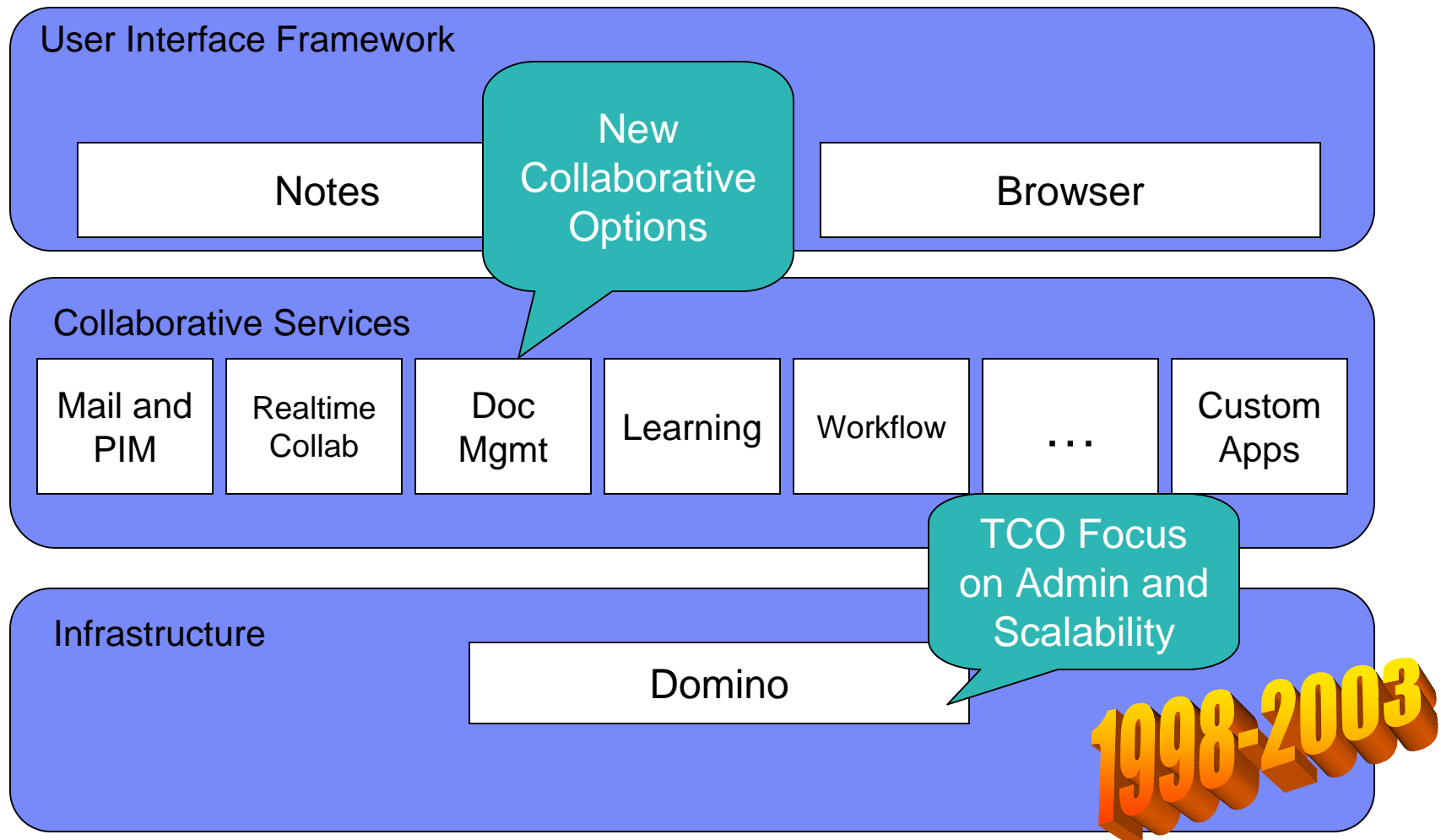
Move to the Web



1996-2002

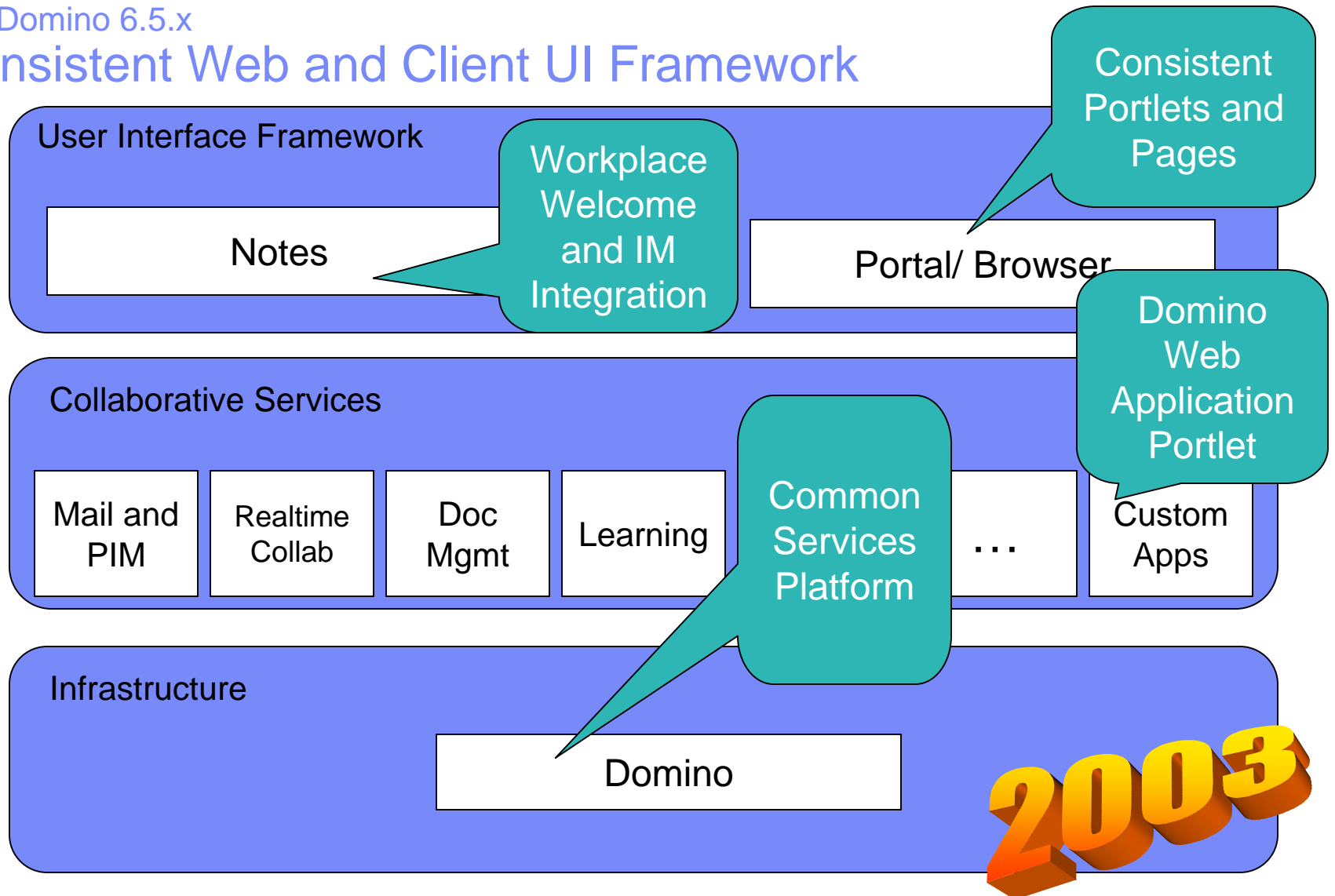


Expansion of Scope



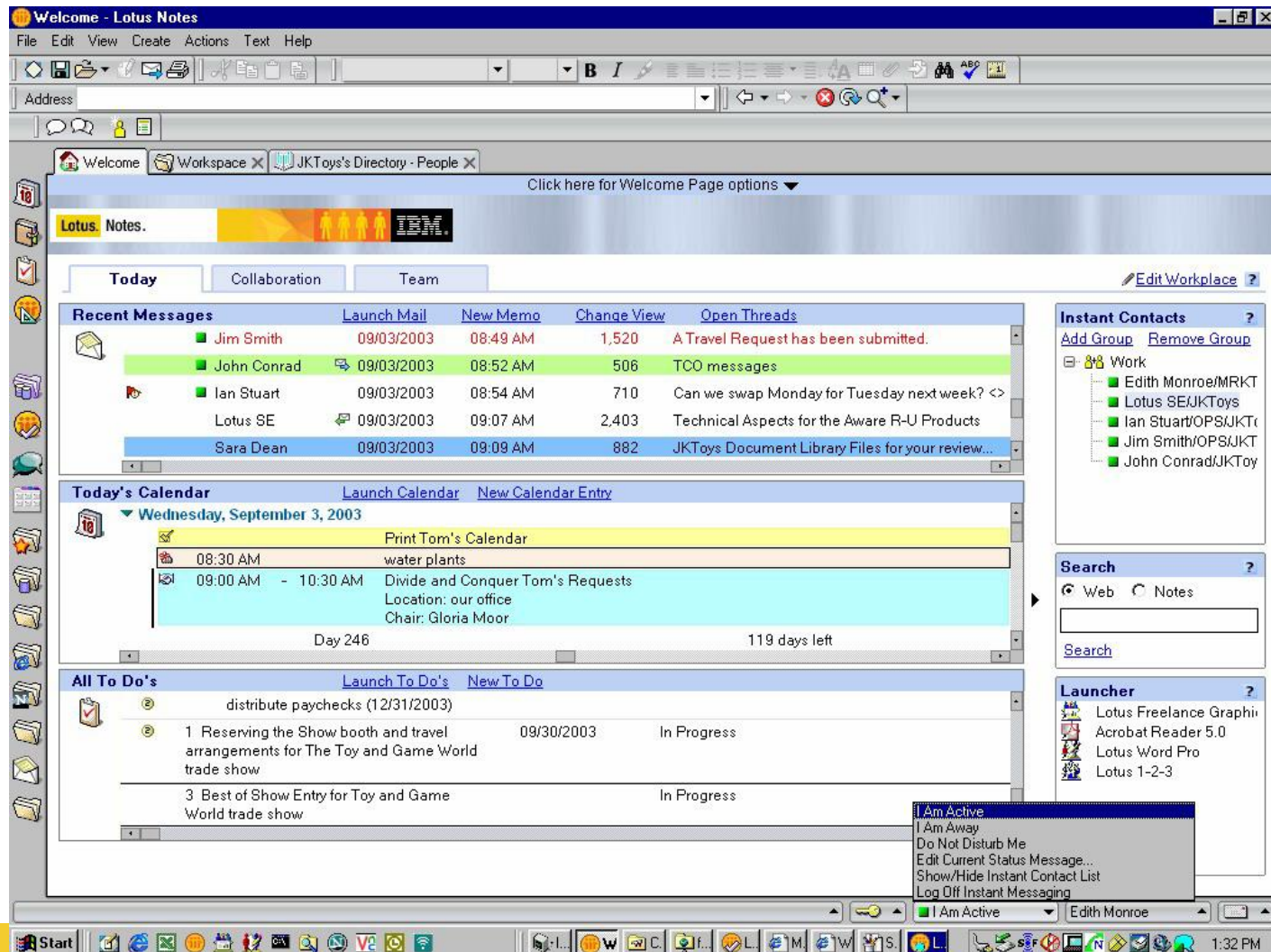
Notes Domino 6.5.x

A consistent Web and Client UI Framework



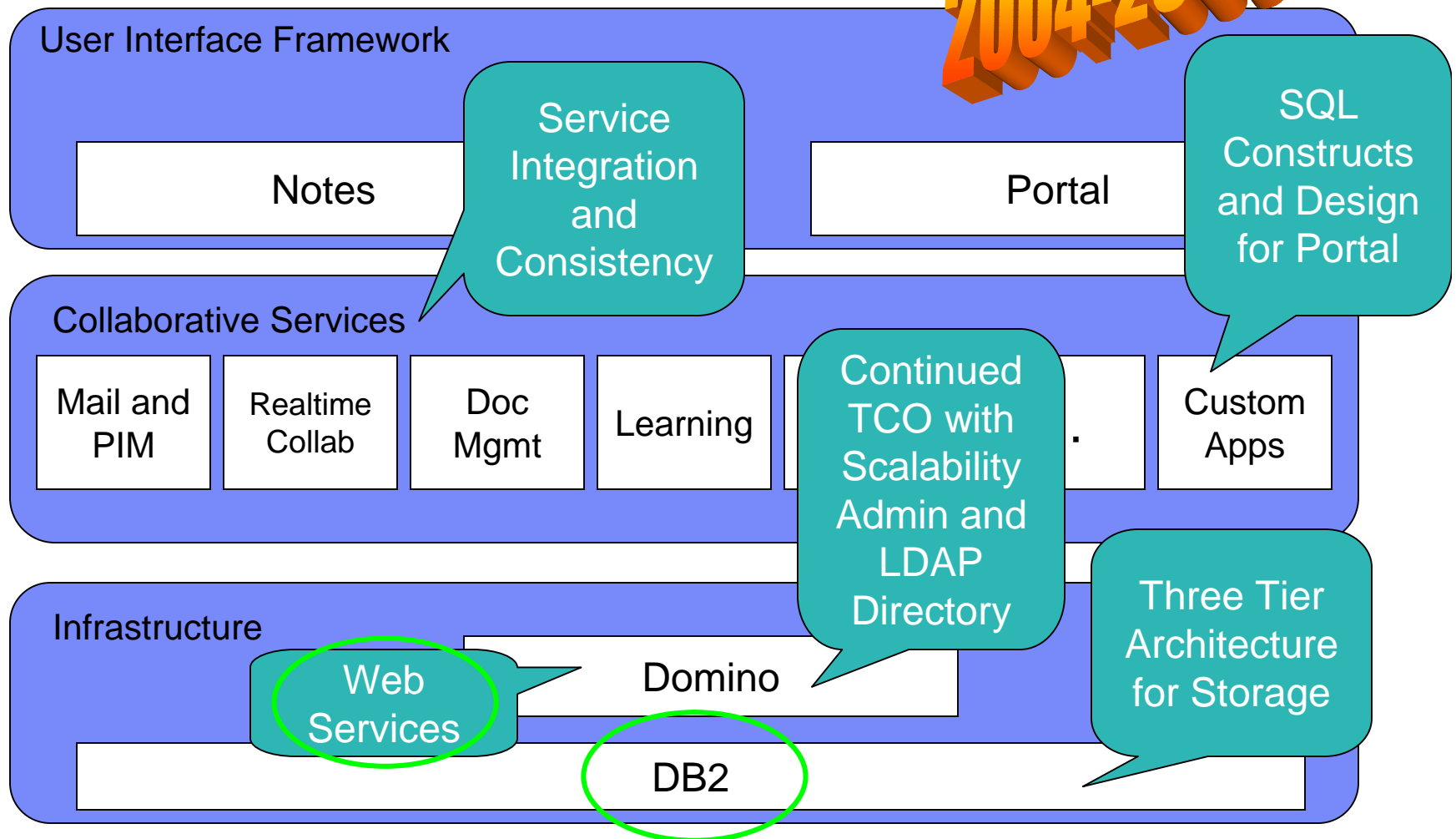
Lotus Notes – Workplace Welcome Page

Provides unified access to the tools, tasks, and the people users work with

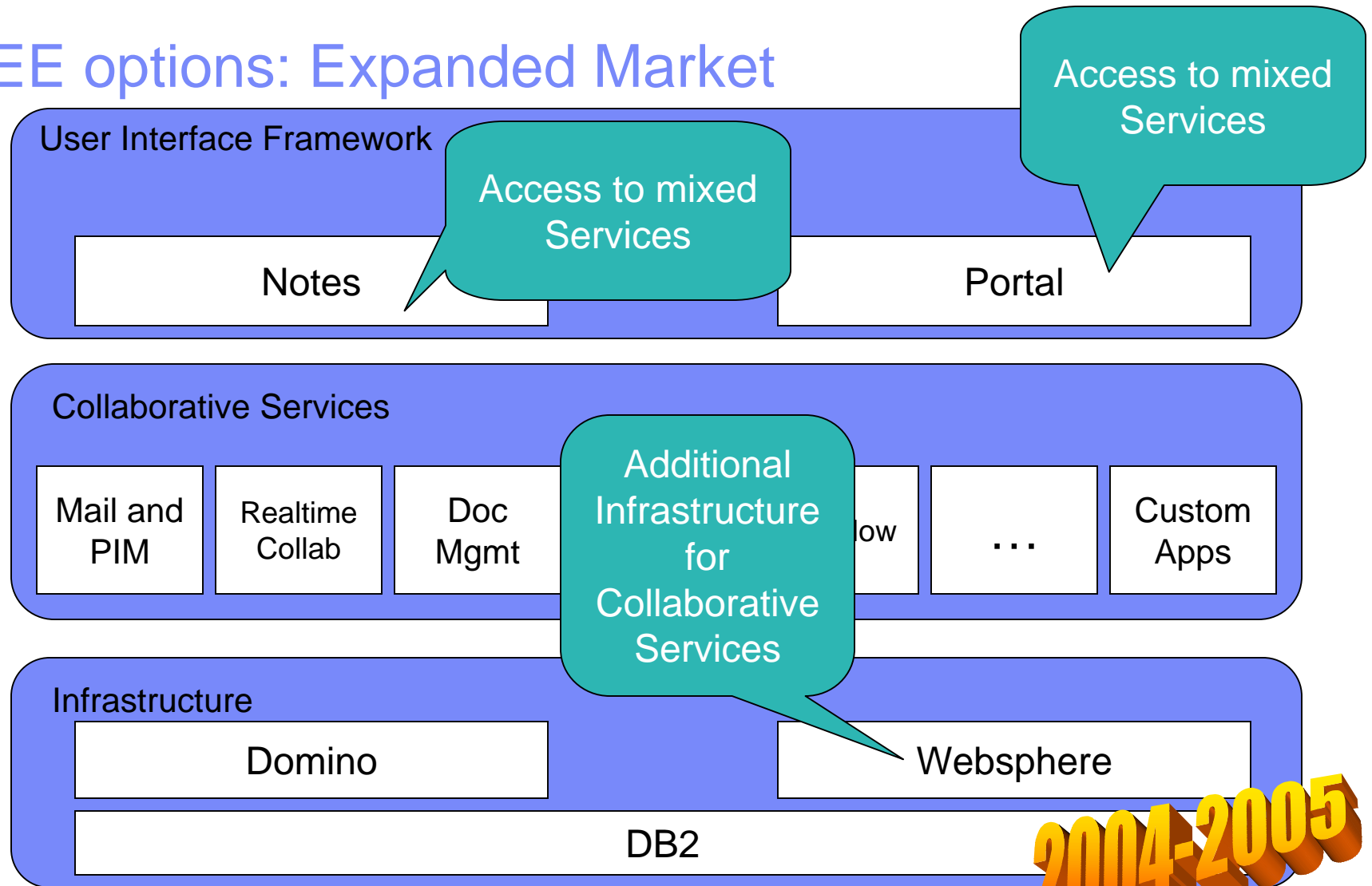


Domino 7: Infrastructure and Service Framework

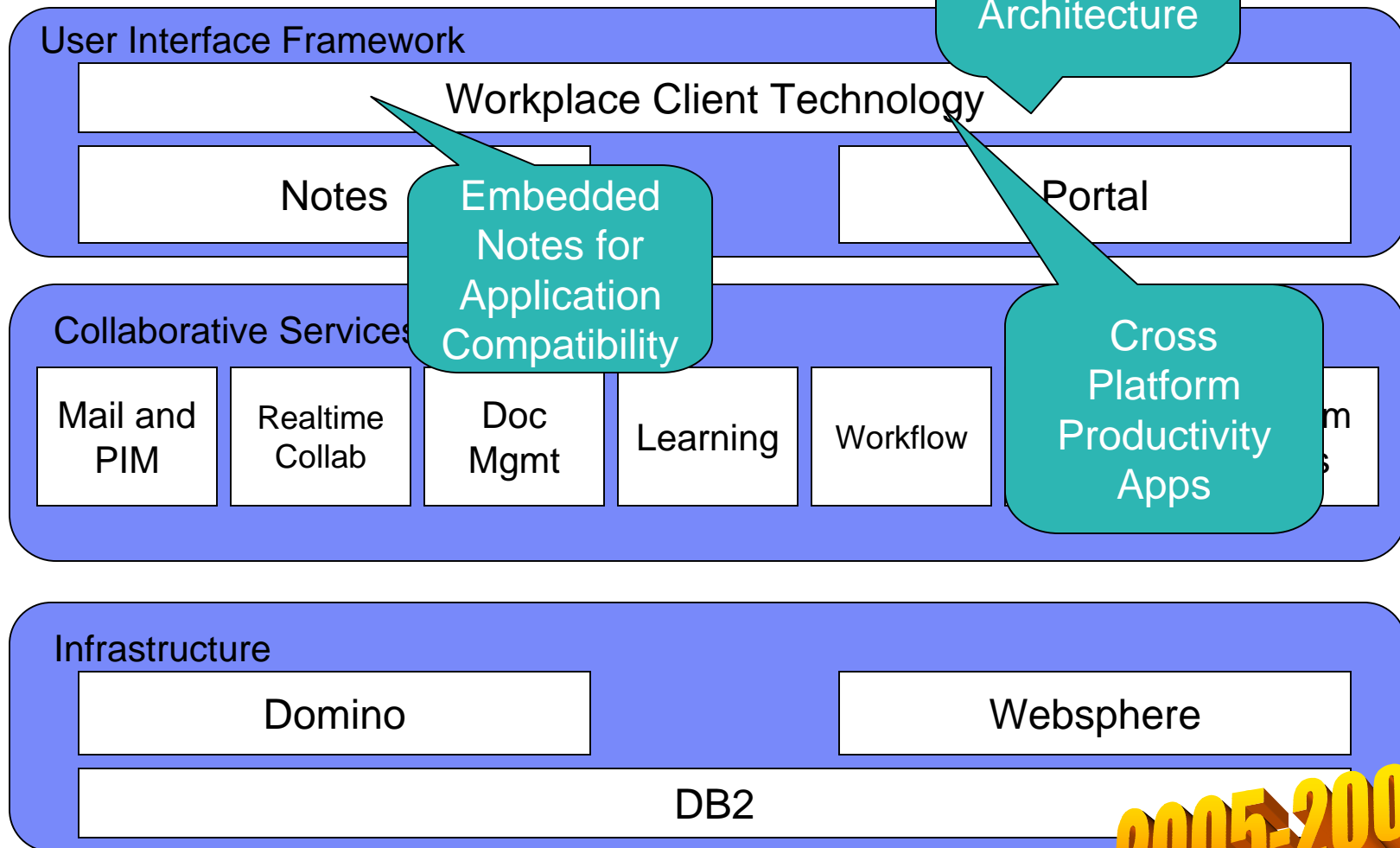
2004-2005



J2EE options: Expanded Market

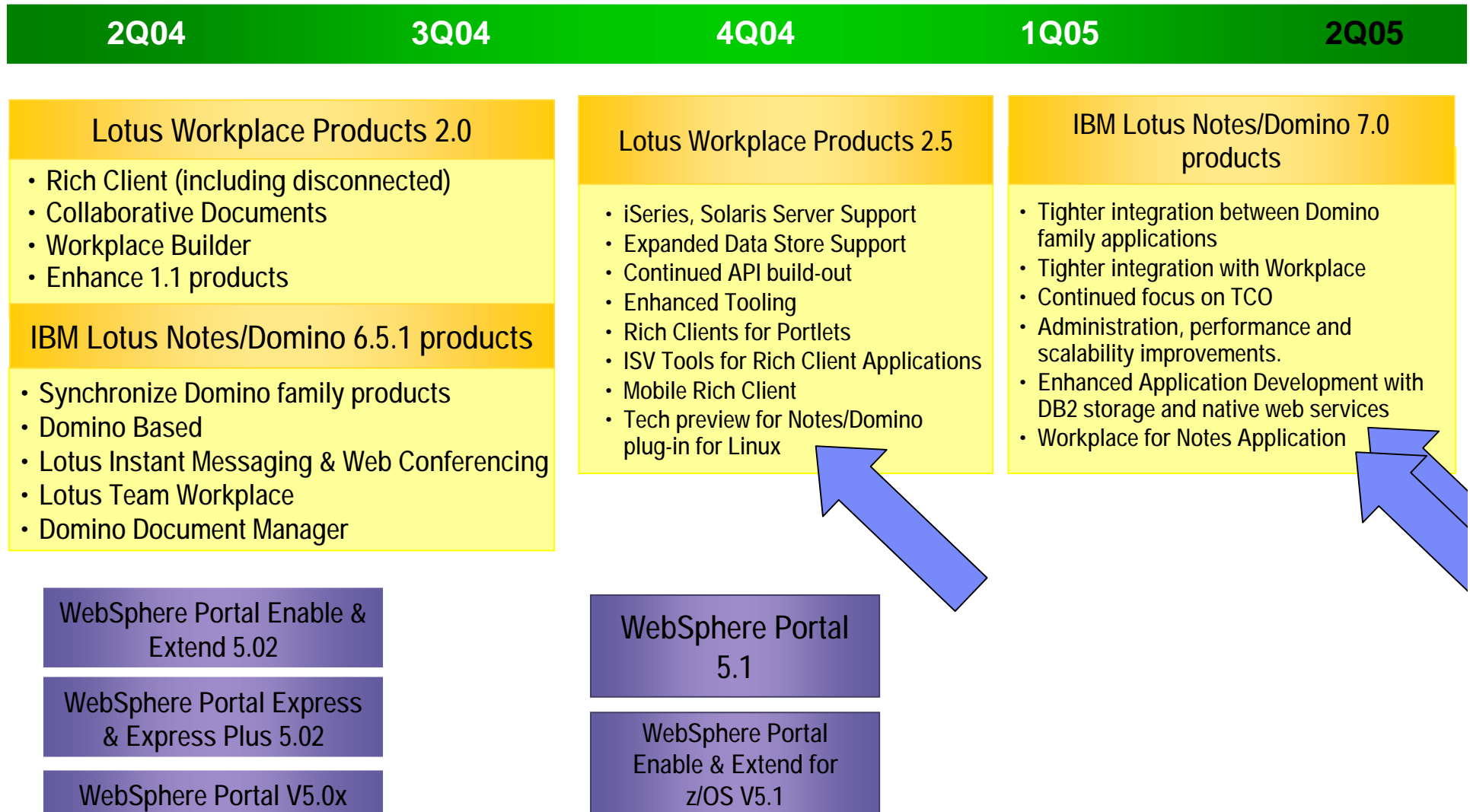


Notes 8: A Unified Environment



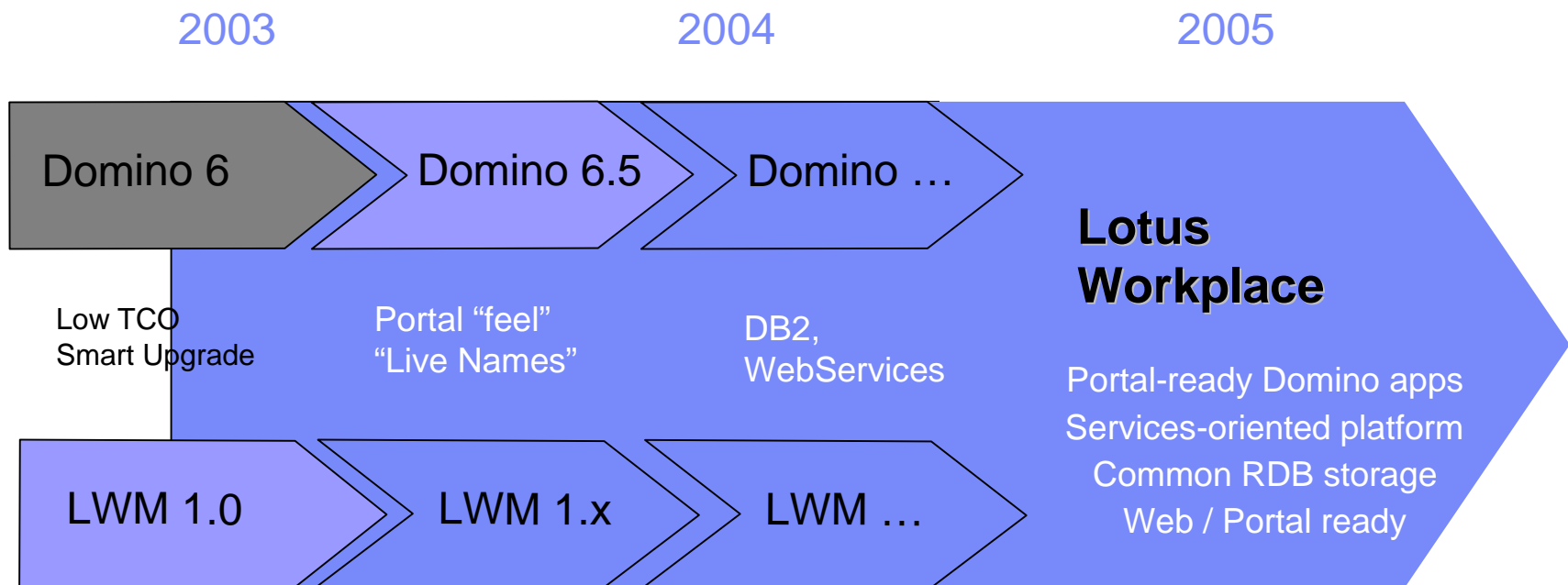
2005-2006

Key Deliverables Expected within next Twelve Months



Why Both Workplace and Domino?

So whas this the right question?





Lotus Workplace

An innovative platform for integrating people with business processes



Q & A

